









Q3 FY17 INVESTOR PRESENTATION









VISION

To be a trusted leader in the real estate sector contributing towards a progressive India.

MISSION

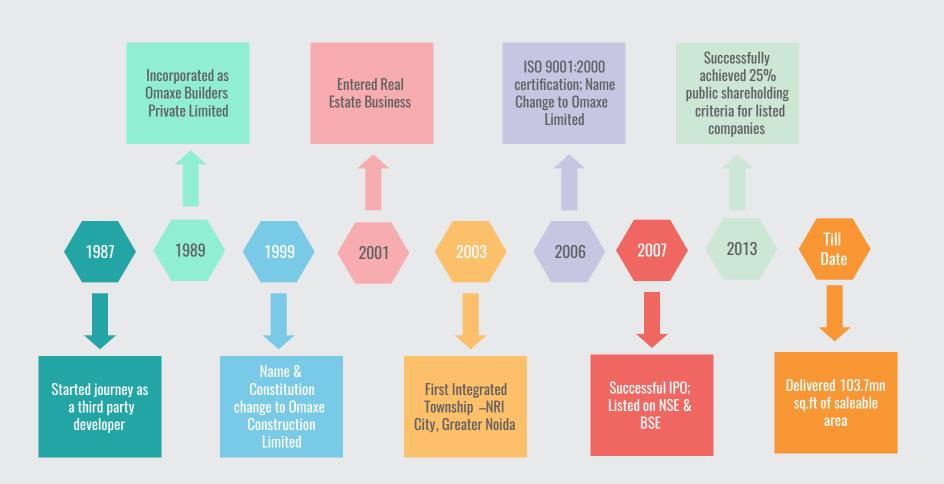
To provide customer satisfaction and create value for stakeholders through professionalism, transparency, quality, cutting-edge technology and social responsibility.





JOURNEY OF OMAXE LIMITED

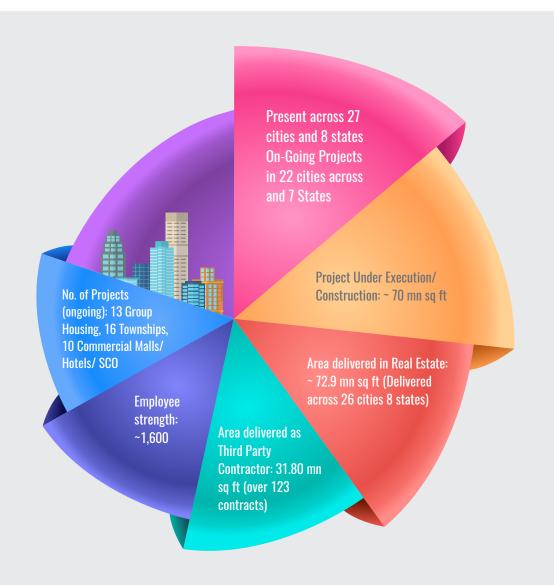
HUMBLE BEGINNINGS, STRONG FUNDAMENTALS, SUSTAINED GROWTH







FACTS THAT BUILT OMAXE

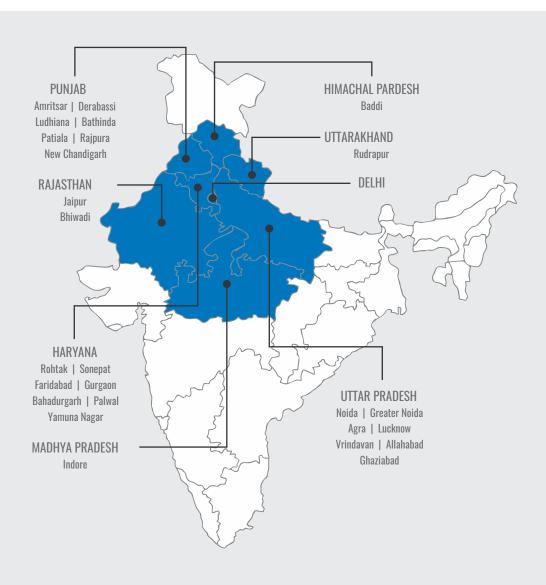






KEY FOCUS AREAS...

8 States and 27 Cities







BUSINESS OVERVIEW (Q3 FY17 vis-à-vis Q3 FY16)

	Q3 FY 17	Q3 FY 16	Change
Area Sold (mn sq.ft) 0.57		0.79	-28%
Value of Booking (Rs. Cr) 282		276	2%
Avg Rate psf (Rs. INR)	4955	3500	42%

	Q3 FY 17		Q3 FY 16	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential	0.47	202	0.73	221
Commercial	0.10	80	0.06	55
Total	0.57	282	0.79	276
Avg Rate psf (Rs. INR)	4955		3500	

Area delivered during the quarter is 1.03 mn sqft





BUSINESS OVERVIEW (9M FY 17 vis-à-vis 9M FY16)

	9M FY17	9M FY16	Change
Area Sold (mn sq.ft)	2.39	3.57	-33%
Value of Booking (Rs. Cr) 792		1335	-41%
Avg Rate psf (Rs INR)	3318	3744	-11%

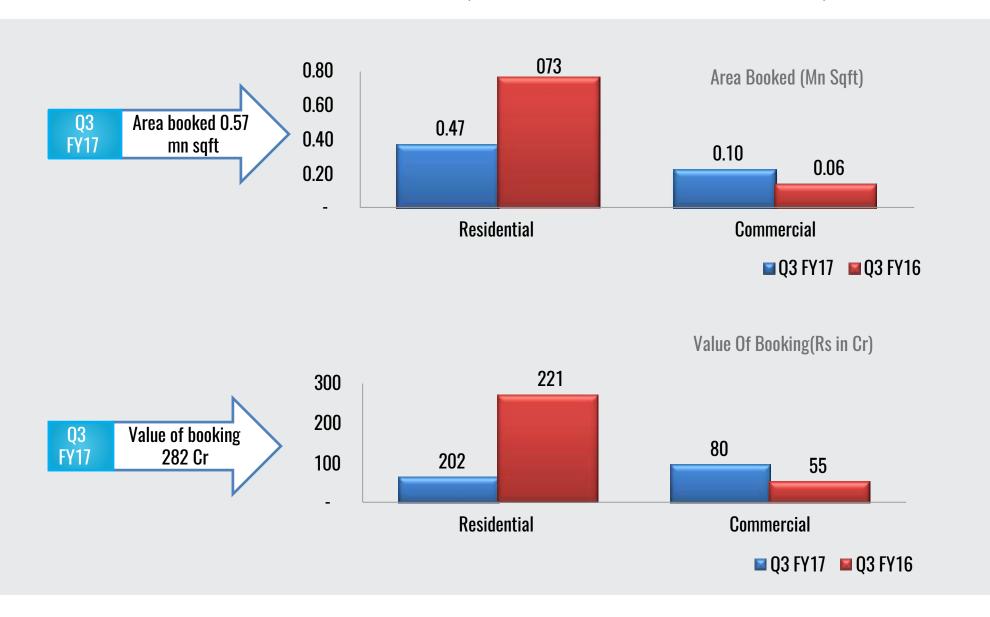
	9M FY17		9M FY16	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr)
Residential	1.61	405	3.10	1115
Commercial	0.78	387	0.47	220
Total	2.39	792	3.57	1335
Avg Rate psf (Rs. INR)	3318		3744	

Area delivered during 9 months is 3.75 mn sqft





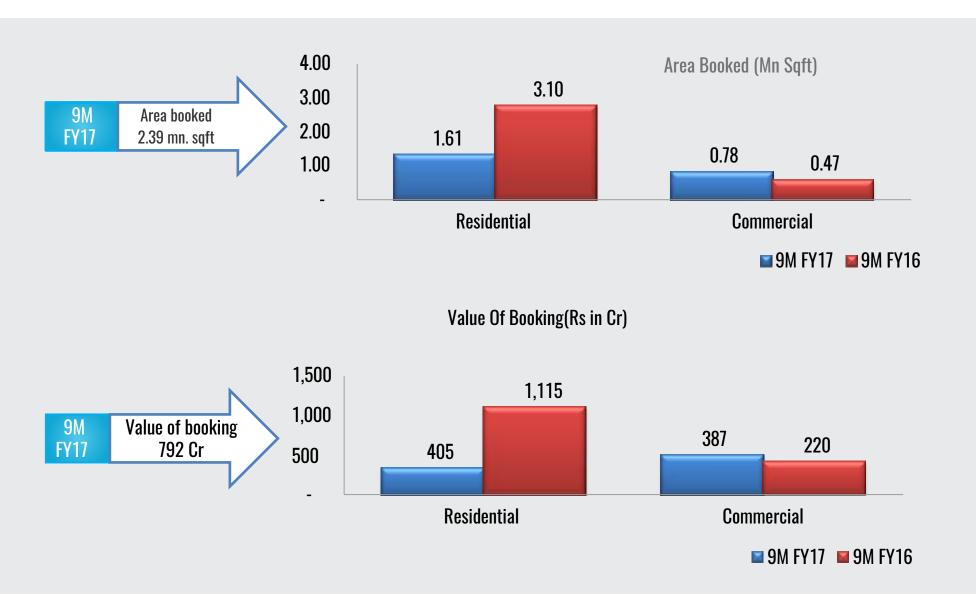
BUSINESS OPERATION (Q3 FY17 vis-à-vis Q3 FY16)







BUSINESS OPERATION (9M FY 17 VIS-À-VIS 9M FY 16)







FINANCIAL HIGHLIGHTS

Results (Q3FY17 & 9MFY17)

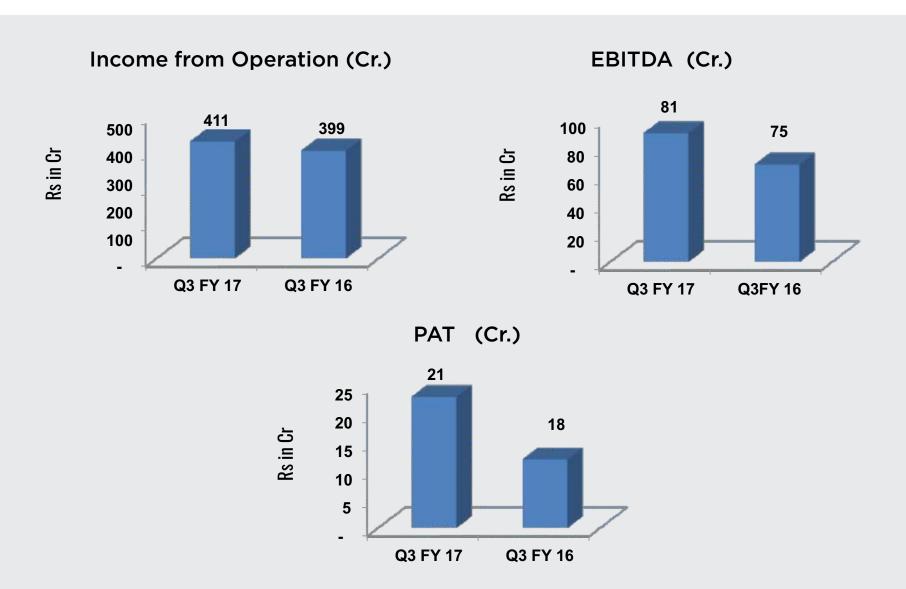
Fig in Rs. Cr.

	Quarter Ended^		9 month period^		Year Ended*	
	Q3 FY17	Q2 FY17	Q3 FY16	9MFY17	9MFY16	FY16
Turnover	411	327	399	1,175	1,010	1668
EBIDTA	81	90	75	284	215	276
PBT	38	43	30	156	89	136
PAT	21	23	18	89	48	78
EPS (Diluted) INR	1.13	1.25	1.00	4.86	2.63	4.28





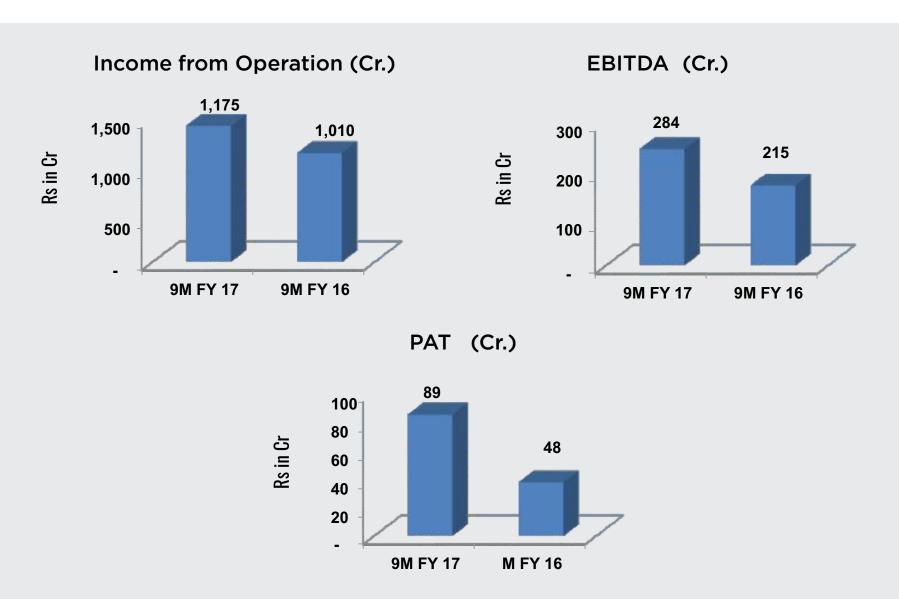
OPERATIONAL GLIMPSE (Q3 FY17 vis-à-vis Q3 FY16)







OPERATIONAL GLIMPSE (9M FY17 vis-à-vis 9M FY16)







NEW PROJECTS LAUNCHED IN Q3FY17

Particulars	Category	Region	Area Sold(Lac sq.ft)	Sold Value(Cr)
The Resort	Group Housing	Chandigarh	3.75	127
Royal Street Shops	Commercial	Ludhiana	0.32	31





FINANCIAL HIGHLIGHTS DEBT STATUS (AS ON 31TH DECEMBER, 2016)

Fig in Rs. Cr.

Particulars	Amount in Cr.
Gross Debt Position (as on October 1, 2016)	1,428
Add: Loans availed during the Quarter	123
Less: Repaid during the Quarter	147
Add: Working Capital Limit & Others	6
Gross Debt Position (as on December 31, 2016)	1410
Debt Repayment Schedule	
Debt Repayment in next 3 months	140
Net Worth	2117





FINANCIAL HIGHLIGHTS CASH FLOW POSITION (Q3FY17 & 9MFY17)

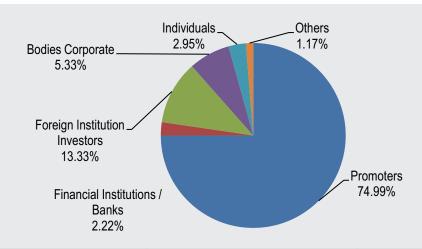
Fig in Rs. Cr.

Particulars	Q3 FY17	9M Fy17
Cash Flow from Operation	436	1191
Total Inflow (A)		
Construction and Other Overhead Expenses	239	688
Admin, selling & Others expenses	143	437
Financial expenses	52	151
Dividend payout		
Total outflow (B)	434	1276
Net cash flow (A-B)=C	2	(85)
Net Borrowings (D)	(36)	86
Net Balance (C+D)	(34)	1





SHAREHOLDING PATTERN As on December 31, 2016



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,053,660	2.22%
Foreign Institution Investors	24,387,405	13.33%
Bodies Corporate	9,749,856	5.33%
Individuals	5,398,238	2.95%
Others	2,145,187	1.17%
Total	18,29,00,540	100%





OMAXE LIMITED - SHARE PRICE MOVEMENT







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Corporate Office: Omaxe House, 7, LSC, Kalkaji, New Delhi - 110019 (India), www.omaxe.com Phone: +91-11- 41893100, 41896680-85, 41896776, Fax: +91-11- 41896773, 41896799, 41896653





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